

SUB AGGREGATORS

Sub Aggregators are PDSL resellers that have their own payment aggregation infrastructure but do not reach the minimum of KSH three million monthly volume.

They normally ride in the PDSL aggregator profile to share the KSH 3M threshold with other sub-aggregators.

Sub Aggregators can recruit as many of their own vendors as they want.

Can progress to aggregator level dependent on reaching the minimum threshold of three million KSH in revenue therefore increasing commission percentage.

Requirements for sub-aggregators

- Must be vetted and approved to be a PDSL Sub-Aggregator
- Require a formal contract with PDSL
- Require a KSH 50,000 refundable deposit
- Require their own payment aggregation infrastructure i.e. either or a combination of:
 - Mobile app
 - USSD
 - Web Based Services
 - Point of Sale Devices
- Need electricity vending as a menu option in the channels they are using
- Require to Pre-Fund (float) their account through PDSL as their aggregator to transact
- Require Application programming interface integration
- Require conformance testing before on boarding
- No transaction fees charged to the reseller

Sub aggregators normally earn a commission as a percentage of monthly volume collections.